

Account manager international events

CROWDLED | [INTERNSHIP/ FULLTIME](#)

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Company information

CrowdLED is a fast-growing startup that is ready to take over the LED light world. With a small strong team CrowdLED offers LED-products to companies and individuals as part of lightshows at big and small events such as festivals, parties and corporate events. Our goal is to become the world leader in creating magical events through LED lights. In less than a year we grew from just 1 employee in The Netherlands to 7 employees divided over two different continents.

Job description

You will be assisting your colleagues after the sales have been made with big customers (think of multinationals), from that point on you are responsible of the entire project: starting production at the factory, quality control, import and transport.

Besides being the account manager for large multinationals you will be the first contact with smaller customers, in these sales you will be the only contact person. You are responsible of first contact, starting productions at the factory, quality control, import and transport and in the end, you take care of the final delivery to the customer in time. After the event you will call the client and discuss the event.

Job requirements

You have studied / are studying sales or a similar study. You are commercially oriented, have a fine touch for marketing, are capable of talking yourself out of any situation and are quite flexible as well.

- Fluent English (Speaking and writing) obligatory.
- German and French or any other language skills are beneficial
- Understanding of the principles of sales
- Excellent Communication
- Problem solving and analytical skills
- You live close to Utrecht or Amsterdam
- Prepared to work at events (once/twice per month)
- Experience with Photoshop, Wordpress is a plus
- Driver license is a plus

Candidate Profile:

- Social
- Proactive
- Independent
- Flexible
- Enthusiastic

What do we offer:

- An astonishing experience in a strong sales and marketing environment;
- A strong team;
- Good working conditions
- Friday afternoon drinks;
- Room for development;
- Flexible working, a lot of independence